

DEFENSE NEWS TOP 100

(1-50)

Rank	Company	Leadership	Country	Last Year's Rank	2007 Defense Revenue*	2006 Defense Revenue**	2007 Total Revenue*	% of Revenue from Defense
1	Lockheed Martin	Robert Stevens, Chairman, President and CEO	U.S.	1	\$38,513.0	\$36,090.0	\$41,862.0	92.0%
2	Boeing	Jim McNerney, Chairman, President and CEO	U.S.	2	32,080.0	32,439.0	66,387.0	48.0
3	BAE Systems	Mike Turner, CEO***	U.K.	3	29,800.0	25,070.6	31,400.0	95.0
4	Northrop Grumman	Ronald Sugar, Chairman and CEO	U.S.	4	24,597.0	23,649.0	32,018.0	77.0
5	General Dynamics	Nicholas Chabraja, Chairman and CEO	U.S.	6	21,520.0	18,769.0	27,240.0	79.0
6	Raytheon ¹	William Swanson, Chairman and CEO	U.S.	5	19,800.0	19,500.0	21,300.0	93.0
7	EADS	Louis Gallois, CEO	Netherlands	7	12,239.2	13,202.7	57,600.0	21.3
8	L-3 Communications	Michael Strianese, President and CEO	U.S.	8	11,239.7	9,989.6	13,960.5	81.0
9	Finmeccanica	Pierfrancesco Guarguaglini, Chairman and CEO	Italy	9	10,601.6	9,057.1	19,778.9	53.6
10	United Technologies	Louis Chênevert, President and CEO	U.S.	10	8,761.4	7,652.6	54,759.0	16.0
11	Thales	Denis Ranque, Chairman and CEO	France	11	7,246.4	6,997.4	18,116.1	40.0
12	SAIC ²	Ken Dahlberg, Chairman, President and CEO	U.S.	13	6,511.0	5,804.0	8,935.0	72.9
13	KBR	William Utt, Chairman, President and CEO	U.S.	12	5,967.0	6,400.0	8,745.0	68.2
14	Honeywell	David Cote, Chairman and CEO	U.S.	15	5,000.0	4,400.0	34,600.0	14.5
15	General Electric ³	Jeffrey Immelt, Chairman and CEO	U.S.	14	4,500.0	4,600.0	16,800.0	26.8
16	Rolls-Royce	Sir John Rose, CEO	U.K.	16	4,392.6	4,062.3	14,840.0	29.6
17	ITT	Steven Loranger, CEO	U.S.	17	4,200.0	3,659.3	9,000.0	46.7
18	DCNS	Jean-Marie Poimboeuf, Chairman and CEO	U.S.	18	4,154.9	3,564.7	4,154.9	100.0
19	Computer Sciences Corp.	Michael Laphen, CEO	U.S.	19	3,600.0	3,400.0	14,855.0	24.2
20	Saab	Åke Svensson, President and CEO	Sweden	23	3,234.7	2,461.9	3,594.1	90.0
21	DRS Technologies ⁴	Mark Newman, Chairman, President and CEO	U.S.	21	3,229.5	2,764.7	3,295.4	98.0
22	Safran Group	Jean-Paul Herteman, CEO	France	22	3,156.3	2,640.5	17,678.6	17.9
23	Booz Allen Hamilton ⁴	Ralph Shrader, Chairman and CEO	U.S.	24	2,969.0	2,449.0	4,800.0	61.9
24	Almaz-Antei ^{5,6}	Vladislav Menschikov, Director	Russia	28	2,895.5	2,019.6	3,253.3	89.0
25	Mitsubishi Heavy Industries ^{4,7}	Hideaki Omiya, President	Japan	25	2,777.6	2,354.4	27,165.6	1.0
26	ATK ^{4,8}	Daniel Murphy, Chairman and CEO	U.S.	20	2,670.0	2,531.0	4,172.0	64.0
27	Rheinmetall	Klaus Eberhardt, CEO	Germany	30	2,587.8	1,907.8	5,891.4	43.9
28	Dassault Aviation	Charles Edelstenne, Chairman and CEO	France	35	2,533.1	1,649.0	5,891.4	43.0
29	Textron	Lewis Campbell, Chairman, President and CEO	U.S.	26	2,360.0	2,088.0	13,225.0	17.8
30	Rockwell Collins ⁹	Clayton Jones, Chairman, President and CEO	U.S.	27	2,231.0	2,043.0	4,415.0	50.5
31	URS ¹⁰	Martin Koffel, Chairman, President and CEO	U.S.	32	2,173.0	1,759.0	5,383.0	40.4
32	QinetiQ	Graham Love, CEO	U.K.	36	2,173.0	1,513.3	2,716.3	80.0
33	EDS	Ron Rittenmeyer, Chairman, President and CEO	U.S.	29	1,972.0	1,940.0	22,100.0	8.9
34	Israel Aerospace Industries	Itzhak Nissan, President and CEO	Israel	33	1,962.0	1,746.0	3,316.0	59.2
35	Krauss-Maffei Wegmann	Frank Haun, Chairman and CEO	Germany	41	1,914.7	1,320.3	1,914.7	100.0
36	Elbit Systems	Joseph Ackerman, President, CEO and Director	Israel	39	1,882.9	1,402.0	1,982.0	95.0
37	Aviation Holding Company Sukhoi ^{5,6}	Mikhail Pogosyan, Director	Russia	65	1,786.3	625.6	1,941.6	92.0
38	Babcock International Group ⁴	Peter Rogers, CEO	U.K.	55	1,697.6	858.9	2,943.8	57.7
39	Harris	Howard Lance, Chairman, President and CEO	U.S.	38	1,661.0	1,293.0	4,243.0	39.1
40	VT Group	Paul Lester, CEO	U.K.	45	1,648.5	1,217.9	2,355.0	70.0
41	Hindustan Aeronautics ⁴	Ashok Baweja, CEO	India	34	1,607.0	1,665.0	2,009.0	80.0
42	Goodrich	Marshall Larsen, Chairman, President and CEO	U.S.	37	1,600.0	1,500.0	6,392.0	25.0
43	Oshkosh Truck ¹¹	Robert Bohn, Chairman, President and CEO	U.S.	44	1,416.5	1,317.2	6,307.3	22.5
44	CACI ¹²	Paul Cofoni, President and CEO	U.S.	43	1,393.7	1,282.5	1,938.0	71.9
45	Rafael Armament Development Authority	Yedidia Yaari, CEO and President	Israel	49	1,374.1	1,056.3	1,374.1	100.0
46	ManTech International	George Pedersen, Chairman and CEO	U.S.	48	1,351.1	1,082.6	1,448.1	93.3
47	Irkut ^{5,6}	Oleg Demchenko, Director	Russia	67	1,233.1	590.6	1,257.8	98.0
48	Cobham	Allan Cook, CEO	U.K.	46	1,206.8	1,214.7	2,117.2	57.0
49	ST Engineering	Tan Pheng Hock, President and CEO	Singapore	54	1,153.0	906.8	3,493.8	33.0
50	Tactical Missiles ^{5,6}	Boris Obnosov, Director	Russia	61	1,099.1	674.8	1,156.9	95.0

NOTES

1 Based on estimated growth, DoD contracts

2 Fiscal year ending 1/31/08

3 Aerospace Engines only

4 Fiscal year ending 3/31/08

5 Defense revenue is estimated by the Center for Analysis of Strategies and Technologies, Moscow

6 Converted into U.S. dollars using the average weighted rate of 24.55 calculated by the Russian Central Bank for 2007.

7 Defense revenue from Japanese Defense Agency contracts.

8 Revenue from NASA not included this year.

9 Fiscal year ends 9/28/07

10 Fiscal year ends 12/28/07

11 Fiscal year ends 9/30/07

12 Fiscal year ends 6/30/07

13 Defense revenue based on DoD contracts

14 Was purchased by BAE in January

15 Fiscal year ending 10/31/07

16 Fiscal year ends 8/31/07

*In millions of U.S. dollars. Currency conversions for non-U.S. firms calculated using prevailing rates at the end of each firm's fiscal year.

**2006 defense revenue figures for companies returning to the list this year are based on data published in the 2007 Top 100 list.

***Mike Turner will step down at the end of August.

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51	Kawasaki Heavy Industries 4,7	Tadaharu Hashi, President	Japan	47	990.0	1,107.7	16,517.5	6.0
52	Battelle 11	Carl Kohrt, President and CEO	U.S.	56	988.0	840.0	4,180.0	23.6
53	Diehl Stiftung	Thomas Diehl, President and CEO	Germany	52	972.1	949.8	3,343.4	29.1
54	Indra Sistemas	Javier Monzon, CEO	India	57	932.3	792.2	3,192.6	29.2
55	GKN Group 11	Kevin Smith, CEO	U.K.	40	882.9	1,376.3	7,677.5	11.5
56	Force Protection	Michael Moody, Chairman, President and CEO	U.S.	NR	875.0	196.0	875.0	100.0
57	Nexter	Luc Vigneron, Chairman and CEO	France	51	864.6	950.6	864.6	100.0
58	Bharat Electronics 4	V.V.R. Sastry, Chairman and Managing Director	India	58	848.0	781.6	1,060.0	80.0
59	Mitsubishi Electric 4,7	Setsumi Shimomura, President	Japan	50	815.1	998.3	34,347.7	2.4
60	Bechtel Group 13	Riley Bechtel, Chairman and CEO	U.S.	44	776.8	1,264.5	27,000.0	2.9
61	Patria Oy	Jorma Wirtakorpi, CEO	Finland	66	752.6	665.4	836.6	90.0
62	Russia's Helicopters 5,6	Yuri Ivanov, Director	Russia	74	723.9	558.0	723.9	100.0
63	The Aerospace Corp.	Wanda Austin, President and CEO	U.S.	63	700.7	637.3	789.6	88.7
64	Meggitt	Terry Twigger, CEO	U.K.	82	666.4	511.9	1,753.6	38.0
65	Teledyne Technologies	Robert Mehrabian, Chairman, President and CEO	U.S.	70	664.5	569.4	1,622.3	41.0
66	AAI	Ellen Lords, Senior Vice President and General Manager	U.S.	72	663.0	564.0	663.0	100.0
67	Allion Science and Technology 11	Bahman Atefi, CEO	U.S.	86	655.9	451.8	737.6	88.9
68	Cubic	Walter Zable, Chairman, President and CEO	U.S.	71	643.8	564.4	889.9	72.3
69	Fincantieri	Giuseppe Bono, CEO	Italy	62	635.1	652.9	3,945.2	16.1
70	Ultra Electronics	Douglas Caster, CEO	U.K.	73	618.5	561.3	824.7	37.5
71	Kongsberg Gruppen	Walter Qvam, CEO	Norway	85	614.4	481.2	1,536.0	40.0
72	Ufa Enginebuilding 5,6	Alexander Artyukhov, Director	Russia	76	612.6	548.7	644.8	95.0
73	Israel Military Industries	Avi Felder, Managing Director	Israel	84	610.5	481.6	610.5	100.0
74	NEC 4,7	Kaoru Yano, President	Japan	59	608.1	704.8	39,159.4	1.6
75	CAE 4	Robert Brown, President and CEO	Canada	83	593.1	489.6	1,392.2	42.6
76	Curtiss-Wright	Martin Benante, Chairman and CEO	U.S.	75	588.0	549.0	1,592.0	36.9
77	Jacobs Engineering 11,13	Noel Watson, Chairman and CEO	U.S.	64	583.1	504.8	8,473.9	6.9
78	Tenix Defence 12,14	Greg Hayes, CEO	Australia	69	551.7	584.1	593.3	93.0
79	ARINC	John Belcher, Chairman and CEO	U.S.	78	548.0	537.5	1,180.0	46.4
80	Aerospace Equipment 5,6	Sergei Bodrunov, Director	Russia	81	537.2	518.3	854.0	62.9
81	KB Priborostroyeniya 5,6	Alexander Rybas, Director	Russia	91	513.9	369.9	516.5	99.5
82	Chemring	David Price, CEO	U.K.	100	499.9	302.9	526.2	95.0
83	Day & Zimmerman	Harold Yoh, CEO	U.S.	NR	491.5	261.2	1,980.2	24.8
84	MMPP Salyut 5,6	Yuri Yeliseyev, Director	Russia	94	489.1	351.1	505.8	96.7
85	Toshiba 4,7	Atsutoshi Nishida, President and CEO	Japan	92	483.4	358.8	65,035.5	0.7
86	Aselsan	Cengiz Ergeneman, General Manager	Turkey	97	458.6	308.5	471.7	97.2
87	Fujitsu 4,7	Kuniaki Nozoe, President	Japan	90	445.6	374.0	48,492.1	0.9
88	Ball Aerospace & Technologies	David Taylor, President and CEO	U.S.	88	432.2	412.3	787.8	54.9
89	Navistar 15	Daniel Ustian, Chairman, President and CEO	U.S.	NR	429.0	312.0	12,300.0	3.6
90	BearingPoint	Ed Harbach, CEO	U.S.	87	414.6	413.3	3,455.0	12.0
91	Hyundai Rotem	Yeo-sung Lee, President and CEO	South Korea	93	400.9	354.6	1,853.6	21.6
92	RUAG Holding	Toni Wicki, CEO	Switzerland	77	400.0	545.6	1,300.0	30.8
93	Orbital Sciences	David Thompson, Chairman and CEO	U.S.	95	390.0	321.2	1,084.0	36.0
94	FLIR	Earl Lewis, President, Chairman and CEO	U.S.	NR	382.0	258.0	779.0	49.0
95	AAR	David Storch, Chairman and CEO	U.S.	NR	379.2	336.6	1,061.2	35.7
96	Fuji Heavy Industries 4,7	Ikuo Mori, President	Japan	NR	377.0	NA	15,851.2	2.4
97	IHI 4,7	Kazuaki Kama, President and CEO	Japan	96	322.6	310.0	13,615.8	2.4
98	ViaSat	Mark Dankberg, Chairman and CEO	U.S.	NR	320.0	278.0	575.0	55.7
99	Accenture 16	William Green, CEO	U.S.	NR	304.2	328.2	2,145.3	14.2
100	Komatsu 4,7	Kunio Noji, President and CEO	Japan	96	283.3	307.9	34,347.7	0.8

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